

Jeffrey Scott and Corine Koorhof Scholarship



Jeffrey Scott, MBA

The Leader's Edge Peer Group

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Jeffrey Scott, through his company Jeffrey Scott Consulting, addresses burning issues, shares best practices, and identifies new ways to transform and profitably grow your business. Scott consults with contractors to develop and implement growth plans to take their business to the next level. He has run every aspect of a design-build-maintenance firm, and grew his own business from \$5 to \$10 million.

Peer Groups: We work with achievement minded landscape business owners who wants to transform and profitable grow their business. Our peer group members enjoy and share new ideas, work on efficiency and accountability in a sharing process that creates an atmosphere of camaraderie.

Marketing & Sales: Branding your company by defining your target customers. We help you work on increasing the productivity of your sales people and help create and execute marketing plans.

Profitability and Cashflow: By using the key numbers by which you run your business, we help you with your budgeting, cash flow and goal planning.

Employees and operations: By putting the right people in the right position, we help you develop a pay and incentive program, implementing better systems and help you with strategies on how to empower your management team.

Transition Strategies: By helping you creating exit strategies, you are now in the position of preparing and empowering the next generation.

Jeffrey Scott, business consultant, grew his landscape company into a successful \$10 million enterprise, and he's devoted to helping others do the same. He facilitates PEER GROUPS for landscape business owners who want to transform and profitably grow their business.