IF YOU ARE PATIENT AND DETAILED…

**LANDSCAPE PURCHASER**
Work with designers, estimators and contractors to ensure each job has the best products available at the best price.

**Strong negotiation skills**

**INTERPERSONAL SKILLS**

**LANDSCAPE ESTIMATOR**
Calculate costs for landscaping projects using specialized technology including drones and estimating software.

**Detail-oriented and thorough**

**Remarkable mathematical skills**

**LANDSCAPE DESIGNER**
Create beautiful landscape designs for families, businesses and municipalities.

**Eye for detail**

**Artistic**

**INTERIOR LANDSCAPING PROFESSIONAL**
Bring the outdoors in by installing and maintaining plants indoors, primarily in commercial locations.

**Passion for design**

**Appreciation for plants**

**HARDSCAPE TECHNICIAN**
Build and install hardscape projects including patios, walkways, steps and retaining walls.

**Excellent planning skills**

**Enjoys hands-on work**

**IF YOU ARE CREATIVELY INNOVATIVE…**

**LAWN CARE TECHNICIAN**
Evaluate and diagnose problems and treat lawns by applying fertilizer and turf care products.

**Problem-solving skills**

**Excellent customer service**

**IRRIGATION TECHNICIAN**
Install irrigation systems in residential and commercial environments as well as for municipalities and sports turf areas.

**Passion for the environment**

**Interest in cutting-edge technology**

**MAINTENANCE FOREMAN**
Manage a crew of skilled landscape maintenance workers in residential and commercial settings.

**Adaptable and flexible**

**Leadership qualities**

**IF YOU DON’T WANT TO WORK A TYPICAL 9–5 JOB…**

**LANDSCAPE MECHANIC**
Service high-tech landscape equipment and machinery.

**Enjoys hands-on tasks**

**Problem-solver**

**IRRIGATION AUDITOR**
Inspect irrigation systems to ensure they perform at maximum efficiency.

**Interest in smart technology**

**Analytical mindset**

**EQUIPMENT OPERATOR**
Operate forklifts and bulldozers to move dirt, dig holes and carry heavy objects.

**Attention to detail**

**Natural hand-eye coordination**

**IF YOU LIKE TO WORK INDEPENDENTLY…**

**ARBORIST**
Maintain trees to ensure health and safety.

**Enjoys physical work**

**Comfortable with heights**

**NURSERY/GREENHOUSE OPERATOR**
Grow beautiful, healthy flowers and plants used by landscape companies and homeowners.

**Interest in biology**

**Green thumb**

**RECRUITING SPECIALIST**
Identify, attract and hire qualified candidates for landscaping companies.

**Outgoing and friendly**

**Passion for the industry**

**IF YOU ARE ALWAYS ON THE MOVE…**

**BUSINESS DEVELOPMENT MANAGER**
Build long-term relationships with clients to drive business for the company.

**Motivation for corporate growth**

**Love for the environment**

**ACCOUNT MANAGER**
Supervise service for customer accounts, including management of crews and technicians.

**Ability to multitask**

**Ability to delegate responsibilities**

**INDUSTRY SUPPLIER**
Supply plant material, fertilizer, control products, irrigation systems, maintenance equipment and more.

**Team player**

**Effective communicator**

**IF YOU WANT A MIX OF OFFICE AND FIELD TIME…**

**LANDSCAPE PROJECT MANAGER**
Serve as the company’s eyes and ears on project sites, ensuring work is done according to plan.

**Problem-solving skills**

**Outstanding communication skills**

**LANDSCAPE SUPERVISOR**
Responsible for managing field operations on job sites, including the coordination of resources such as labor, equipment and materials.

**Time management skills**

**Works well under pressure**

**LANDSCAPE BUSINESS OWNER**
Oversee all aspects of a landscape company, from project administration and environmental stewardship to sales and business management.

**Knowledge of the industry**

**Experience managing finances**

**ACCOUNTING SPECIALIST**
Collect, track and communicate the financial position of a landscape business.

**Organized and methodical**

**Business acumen**

**CHOOSE YOUR CAREER PATH**
MATCH YOUR PERSONALITY TO YOUR DREAM CAREER IN THE PROFESSIONAL LANDSCAPE INDUSTRY

**WANT MORE INFO?**
There’s more to explore! landscapeindustrycareers.org is your one-stop-shop for resources to develop strong skills, find employment and connect with others. Learn more about individuals like yourself who are making a difference. Learn More: landscapeindustrycareers.org
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There's more to explore! Each person who enters the landscape profession is on the path to developing strong skills, earning a competitive salary, enhancing the environment and transforming the places where we live and work. What’s more, it’s an industry that is all about teamwork. Check out resources and find job openings at LANDSCAPEINDUSTRYCAREERS.ORG