# **CHOOSE YOUR CAREER PATH**

# **MATCH YOUR PERSONALITY TO YOUR DREAM CAREER IN THE PROFESSIONAL LANDSCAPE INDUSTRY**



## IF YOU ARE PATIENT AND DETAILED...



## **ACCOUNTING SPECIALIST**

Collect, track and communicate the financial position of a landscape business.

- Organized and methodical
- Business acumen

## LANDSCAPE PURCHASER

Work with designers, estimators and contractors to ensure each job has the best products available at the best price.

- Strong negotiation skills
- Interpersonal skills

## LANDSCAPE ESTIMATOR

Calculate costs for landscaping projects using specialized technology including drones and estimating software.

- Detail-oriented and thorough
- Remarkable mathematical skills



# IF YOU ARE CREATIVE AND INNOVATIVE...

## LANDSCAPE DESIGNER

Create beautiful landscape designs for families, businesses and municipalities.

- Eye for detail
- **Artistic**



#### **PROFESSIONAL** Bring the outdoors in by installing

INTERIOR LANDSCAPING

and maintaining plants indoors, primarily in commercial locations. Passion for design

- Appreciation for plants

#### Build and install hardscape

HARDSCAPE TECHNICIAN

projects including patios, walkways, steps and retaining walls.

- Excellent planning skills
- Enjoys hands-on work

# IF YOU DON'T WANT TO WORK A TYPICAL 9-5 DESK JOB...



#### LAWN CARE TECHNICIAN

Evaluate and diagnose problems and treat lawns by applying fertilizer and turf care products.

- Problem-solving skills Excellent customer service

### Install irrigation systems in

**IRRIGATION TECHNICIAN** 

residential and commercial environments as well as for municipalities and sports turf areas.

- Passion for the environment Interest in cutting-edge
- technology

## **MAINTENANCE FOREMAN**

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Manage a crew of skilled landscape maintenance workers in residential and commercial settings.

Adaptable and flexible

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Leadership qualities



## Service high-tech landscape

equipment and machinery. Enjoys hands-on tasks

- Problem-solver



## IF YOU LIKE TO WORK INDEPENDENTLY...

## Inspect irrigation systems

**IRRIGATION AUDITOR** 

to ensure they perform at maximum efficiency. Interest in smart technology

Analytical mindset

#### **EQUIPMENT OPERATOR** Operate forklifts and bulldozers

to move dirt, dig holes and carry heavy objects. Attention to detail

- Natural hand-eye coordination
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#### **NURSERY/GREENHOUSE OPERATOR**

IF YOU ARE ALWAYS ON THE MOVE...

#### Maintain trees to ensure health and safety.

**ARBORIST** 

Enjoys physical work

Comfortable with heights

#### and plants used by landscape companies and homeowners.

Interest in biology Green thumb

Grow beautiful, healthy flowers

# RECRUITING SPECIALIST Identify, attract and hire qualified

## candidates for landscaping

companies.

Outgoing and friendly Passion for the industry





#### Supervise service for customer Supply plant material, fertilizer, accounts, including management control products, irrigation

IF YOU WANT A MIX OF OFFICE AND FIELD TIME...

#### for the company. Motivation for corporate

with clients to drive business

growth Love for the environment

LANDSCAPE PROJECT

to plan.

skills

Serve as the company's eyes

Problem-solving skills

# Ability to multitask

**ACCOUNT MANAGER** 

of crews and technicians.

Ability to delegate responsibilities

LANDSCAPE SUPERVISOR

Responsible for managing field

operations on job sites, including

Time management skills

Works well under pressure

#### equipment and more. Team player

systems, maintenance

**INDUSTRY SUPPLIER** 

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Effective communicator



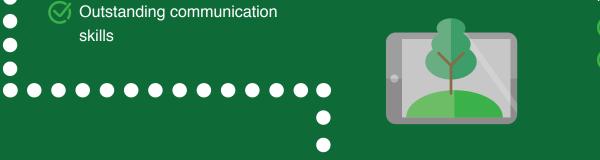
the coordination of resources such and ears on project sites, ensuring work is done according as labor, equipment and materials.



Knowledge of the industry

Experience managing

finances





ASSOCIATION OF

## WANT MORE INFO? There's more to explore! Each person who enters the landscape profession is on the path to developing strong

What's more, it's an industry that is all about team work. Check out resources and find job openings at LANDSCAPEINDUSTRYCAREERS.ORG

skills, earning a competitive salary, enhancing the environment and transforming the places where we live and work.







